

## Company Overview

OnBoard Outsourcing is an **Australian-led offshore staffing** and outsourcing provider that helps businesses scale efficiently through highly skilled, fully supported remote teams based in the Philippines. We deliver end-to-end recruitment, onboarding, HR, and IT support, enabling clients to treat offshore staff as a seamless extension of their onshore workforce.



*Manila-based leadership team*

## Experience & Track Record

- **15+ years of experience**  
in recruitment, outsourcing, and workforce solutions.
- **Proven to Scale SMEs**  
by enabling cost savings of up to 70% through offshore staffing, incl. professional services & tech-driven organisations.
- **50+ offshore hires in 30 days**  
Including all required hardware, workstations, and seamless IT setup.

## Core Capabilities

OnBoard Outsourcing provides offshore professionals across a broad range of business functions tailored to your needs, including:



**Technology & Software Development**



**Business & Professional Services**



**Finance & Accounting**



**Customer & Operational Support**



**Sales & Marketing**



**Specialised Roles**

## Service Delivery Model

- Fully remote or hybrid offshore staffing solutions
- Offshore teams aligned to Australian business hours
- End-to-end recruitment and onboarding
- Ongoing HR, performance, and retention support
- IT provisioning, systems access, and technical support



## Sustainability & Social Impact

Scalable, ethical workforce solutions that prioritise staff training, wellbeing, and long-term retention. Delivers measurable cost efficiencies for Australian organisations while creating genuine community uplift across both offshore talent and onshore teams. Supports high performance through continuous professional development, strong mental-health safeguards, and the integration of social responsibility into core operations.

## Key Differentiators

- **Australian-Based Leadership & Management**, ensuring strong governance, communication, and cultural alignment
- **End-to-End Outsourcing Model** covering recruitment, HR, IT, payroll coordination, and ongoing support
- **Extended Team Approach** where offshore staff integrate directly into client teams
- **Scalable Workforce Solutions** from single roles to multi-person teams
- **Productivity focused IT Setup** designed specifically to maximize employee productivity. This includes high-quality laptops, a second large screen, noise cancelling headphones, and the ability to customise the setup to suit individual needs.

## Compliance & Governance

- Australian-led business operations
- Tech infrastructure overseen by sister company, Fusion Red – ISO 27001/9001 certified
- Offshore employment compliant with Philippine labour regulations
- Structured HR policies and workforce governance
- Client-Aligned Cybersecurity
- Privacy and data-handling practices aligned with Australian business standards

## Technology & Infrastructure

- Centralised visibility of hiring activity, candidate selection, and workforce management on the client portal
- Company-provided laptops, peripherals, and secure internet connectivity
- IT support for onboarding, access management, and troubleshooting

## Clients & Testimonials

"After switching from our previous agency, the difference has been remarkable. The recruitment process was seamless, professional, and transparent. New hires integrated effortlessly, and Onboard takes care of all the administration and compliance requirements, allowing us to focus entirely on training our team and preparing them for their roles.

The results speak for themselves: a significant increase in productivity and a noticeable improvement in wellbeing across both offshore and onshore teams."

Tim Stephinson, Neutral Bay 

"The new financial staff took charge and organised our financial records flawlessly. Now, we have real-time insights into our finances, enabling better decision-making and financial planning for our business."

Daniel Burrowes  FusionRed

"Our customer satisfaction ratings have soared, and we owe it all to the wonderful collaboration with OnBoard."

Luke Bragg  HostedNetwork

ABN 79 639 701 250

📞 1300 195 576 📞 +61 2 7228 4001

📍 Sydney, Australia | Manila, Philippines

✉️ [info@onboardoutsourcing.com.au](mailto:info@onboardoutsourcing.com.au)

🌐 [www.onboardoutsourcing.com.au](https://www.onboardoutsourcing.com.au)

🌐 <https://www.linkedin.com/company/onboard-australia/>

This Capability Statement provides a summary of OnBoard Outsourcing's services and experience. Detailed information can be provided upon request.